

**MEMORANDUM OF UNDERSTANDING**  
**between**  
**University of Guayaquil, Guayas, Ecuador, and**  
**University of Foggia, Foggia, Italia**

In accordance with a mutual desire to promote activities between our two universities; University of Guayaquil (UG) and University of Foggia, agree to the following statement of intent on cultural, educational and research cooperation.

Cooperation and development of activities may extend to any fields and subjects in which the two universities may identify shared interests. Cooperation in specific areas may be designated by mutual consent and incorporated into specific additional agreements upon signature by the appropriate university and other authorities.

The two universities agree to the following general areas of interest and cooperation, complying with current legal regulations:

1. The exchange of scholars and scientists to conduct research of mutual interest.
2. The exchange of professors for lectures and short-term visits.
3. Invitations to scholars for participation in conferences, symposia and instruction.
4. Exchange of information, academic materials and publications in fields of mutual interest.
5. The exchange of administrative personnel to share knowledge and know-how. Complying with current legal regulations.
6. Promotion of the territory and approach to governmental and private stakeholders to improve collaborations and involvement of the territory

Both parties agree that all financial arrangements necessary to implement this Memorandum of Understanding or any subsequent agreement must be negotiated according to the regulations of each university and depend on the availability of funds. Both parties recognize that this Memorandum of Understanding establishes a foundation of mutual understanding and interest and does not in itself entail any financial obligations for either university.

If both universities elect to enter into a Research Collaboration, the parties shall discuss in good faith the terms and conditions of such an agreement and shall endeavor to reach a mutually acceptable set of terms and conditions to govern such Research Collaboration, including terms and conditions related to funding, scope and intellectual property created during the course of such research.

This document is in no way intended to create legal or binding obligations on either party. It serves only as a record of the parties' current intentions to enhance the relationship of the Institutions going forward.

Before any of the activities set out in this Memorandum of Understanding are implemented, the Universities must enter into agreement(s) (separate from this Memorandum of Understanding) with each other which will detail the specific form and content of the activities and address the responsibilities and rights of each University in relation to those activities. The Universities agree to negotiate the terms of any such agreement/( s) in good faith and for the purposes of enhancing the relationship of the Institutions.

**UNIVERSITY OF GUAYAQUIL**

**UNIVERSITY OF FOGGIA**

---

Dr. Francisco Morán Peña, Ph.D.  
**RECTOR**

---

Dr. Lorenzo Lo Muzio  
**RECTOR**

Date: 13-Agosto-2024

Date: 13-Agosto-2024